# WILL

## Personal statement

I have worked for various Promotion company's both as an EM (event manager, AEM (Assistant Event Manager) and as a Brand Ambassador. The following is a list of just some, for more info please get in touch.

## Skills

- Exhibitions and Trade Shows Public and B2B
- Excellent Approach, Invite ,Engage, Inform, Persuade, Retain, Introduce, Data Capture Skills
- Quickly learn any product and client brief and deliver .
- Product Sampling/Selling
- Demonstrator/Sales
- Corporate and Exhibition Hospitality
- Direct Product Sales
- Product /Service Launches and promotions
- Venue/Store Launches and Promotions
- Field Campaigns, Data Capture
- Experiential campaigns and promotions
- FMCG, Products and Services
- Targeted Sales Lead Generating/Appointment Making
- Brand awareness and leafleting campaigns and promotions
- P R and Publicity Campaigns

## Work Experience

The Network- BA Metro News - Sampleing, BA- Diet Coke Sampling. Ballistic Events – (EM) Chicago town Pizza sampling tour, (EM) Sugar Puffs sampling tour Because – Yakult – (EM) Sampling tour Candor – (AEM) Kleenex Sampling (swine Flue campaign) (EM) Muller Rice, Andrex and the Yellow Pages.

#### **Tribe Marketing-**

(EM)-Water wise Arial Promotion,
(EM) and AEM and BA) BLYK mobile phone network for 16 -18yr
(EM) Bounce Washing Powder,
(EM) Flash challenge Tour and give away.
(EM) VIF Woolworths relaunch for Very Important Families.
(BA) Dolce Gusto Coffee (in-store sampling, Good food show, Grand Designs Machine demonstration)
(EM) Aero Bubbles sampling tour,
(BA) Muller Rice 2009
(EM) Crabbies – Taste of Birmingham

#### Face to Face - (EM)

Penguin books - Sampling, (EM) Carling Drinks Voucher give away/ Sampling , various Sampling campaigns.

Sublime – Event Manager on Samba De Mego (sampling and Game competition tour) AEM and EM on Guitar Hero Tour 2008 and 2009 AEM on 2008 Asahi beer tour (sampling)

#### EM on the 2009 Asahi Beer tour

(Sampling and key events like Dizzee Rascals album launch) EM on the Tekken 6 Game tour and grand finals at Namco Station 2009

#### **Zappies – Wow Wee**

Demonstration on Paper Jams ( an new Music Toy due for launch April 2010.

#### Contact us today if you would like Will to represent your business



