

# TANIA S

## Personal statement

Hard working, efficient, dedicated, disciplined, punctual, responsible and highly presentable all-rounder.

Enthusiastic attitude, high levels of integrity and an extremely customer facing and diplomatic persona.

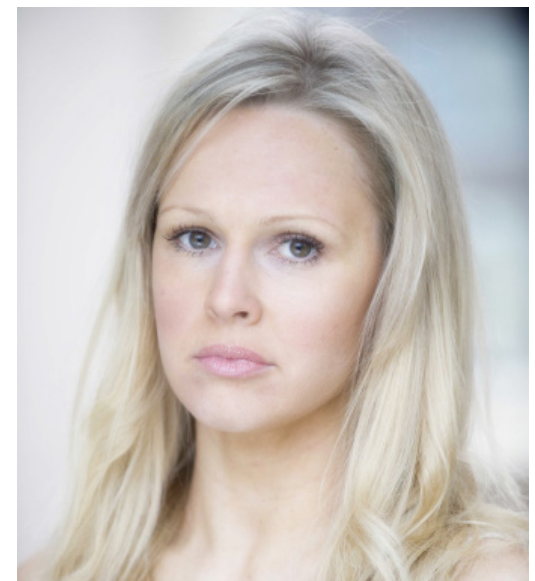
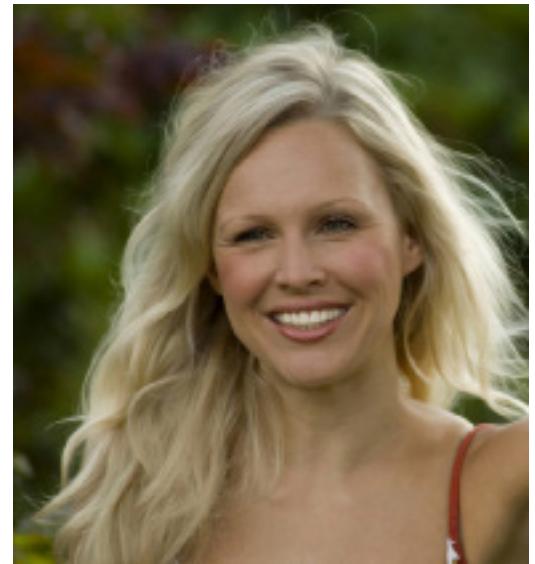
15 years experience in giving high levels of customer service and hospitality alongside education and performance career. Previous season experience.

Highly adaptable, taking to new roles extremely quickly using varied skills. Highly organised systems and excellent multi-tasker.

## Skills

- Exhibitions and Trade Shows Public and B2B,
- Excellent Approach, Invite ,Engage, Inform, Persuade, Retain, Introduce, Data Capture Skills
- Quickly learn any product and client brief and deliver .
- Product Sampling/Selling
- Demonstrator/Sales
- Corporate and Exhibition Hospitality
- Direct Product Sales
- Product /Service Launches and promotions
- Venue/Store Launches and Promotions
- Field Campaigns, Data Capture
- Experiential campaigns and promotions
- FMCG, Products and Services
- Targeted Sales Lead Generating /Appointment Making
- Brand awareness and leafleting campaigns and promotions
- P R and Publicity Campaigns
- Driving Licence: full, clean. Experienced in driving vans.
- Computer Skills: Word, Excel, Access, Outlook, many databases, Internet Explorer, PowerPoint.

**Continued page 2**



Contact us today if you would like  
Tania to represent your business

## Work Experience

### **Current Role:**

TV Presenter for Bid and other companies .Also currently working in hospitality for functions and events.

### **Areas of Relevant Experience:**

**Bars and Clubs:** all types of roles in busy bars, clubs and at functions, including cocktail and regular bartending, set-up and break-down, assistant managing, cashing up, door hosting, VIP area service, table service and tequila girl.

**Waiting:** at a variety of busy restaurants, including silver service. Establishments include independent restaurants, 4\* hotel restaurants and also banqueting functions. Training and team managing.

**Customer Service:** problem resolving and ensuring enhancement of a customer's experience by providing a consistently efficient, friendly and polished service and exceeding their expectations wherever possible.

**Managing Staff:** full recruitment, training, motivating team, dealing with problems as they arise and preventing them becoming issues, encouraging a positive, fair, inspirational and productive working atmosphere, presentations, heading meetings, staff assessments and progress programs, disciplinaries. Delivering reports.

**Kitchen:** Prepping, pot wash, making desserts and starters.

**Seasonal Work:** living abroad as a rep, entertainer and children's rep for Airtours, including full fitclub training, sales and transfers. Also extensive touring whilst acting in theatre shows, working away for 3-6 months at a time.

**Reception:** extensive corporate and hotel receptions experience, including working in 3\* and 4\* hotel receptions and using many different switchboard and booking systems. Concierge service.

**Event Management:** including full recruitment, training and motivation of team and overseeing all departments within event to ensure success of event. Reports.

**Housekeeping:** all areas, including working in all departments of hotels and chambermaid/room cleaning.

**Children's Entertaining:** children's rep. Children's party entertainer for my own company and two other companies. Face painting. Nursery nurse for ages 0-3 and after school club leader for 4-10 years.

**Sales and Demonstration:** including holiday excursions, promotions, professional services and goods. Many target based and 100% commission roles. Managing Sales Teams.